

NAT II Management Science

Sr	Questions	Answers Choice
1	Technical forecasting includes	A. Demand forecasting B. Sales forecasting C. Exploratory forecasting D. Cash forecasting
2	The following requirements are unlikely to be specified in a job specification	A. Experience B. Knowledge and skills C. Physical characteristics D. Expected Level of performance
3	The following is not a basic function of business organizations	A. Production B. Research C. Marketing D. Sales
4	As a result of the Systems Approach, particular interest is being given to	A. Information and decision processes B. Input and output only C. Process and design D. None of the above
5	The probability of a new product's success is 0.6, with expected value of Rs. 21,600. What is projected savings?	A. Rs. 21,600 B. Rs. 21,960 C. Rs. 21,900 D. Rs. 21,690
6	The following function is not normally listed as a major (line) function	A. Production B. Marketing C. Accounting D. Sales
7	The concept of Scientific Management became popular after World War II is now	A. Very commonly used B. Used rarely C. In fairly common usage D. None of the above
8	A first-line supervisor, in comparison to top level manager have to spend more time in	A. Policy making B. Direction of subordinates C. Public relations D. Long-range planning
9	The minimal use of status symbols tends to improve organizational communication by reducing the barrier of	A. Filtering B. Pressure of time C. Premature evaluation D. Psychological distance
10	The discipline of management is	A. An art B. A science C. Both A and B D. Neither an art nor a science
11	Production planning and Control department is basically responsible for	A. Marinating optimum level of inventory B. Formulating production policy C. Scheduling output to fulfill sales needs D. None of the above
12	The functions of buying, selling & exchange are generally related to the activity of	A. Hawthorne B. Frank Gilbreth C. Elton Mayo and his associates D. Henri L. Gantt
13	With respect to human body, the best analogy of communication in an organization is	A. Nervous system B. Digestive system C. Circulatory system D. Respiratory system
14	The policy and actions of a government will afect	A. Business strategy of an organization B. Economic conditions of the country C. Legal framework within which companies operate

		D. All of the above
15	A first-line supervisor, in comparison to top level manager will spend more time in doing	A. Policy makingB. Public relationsC. Strategic planningD. Directing subordinates
16	Sensitivity training is	A. A way of Training people on sensitive matters B. An unstructured encounter group C. A very small group of sensitive people D. None of the above
17	In the process of communication attention is directed towards the	A. The supervisor B. The sender C. The receiver D. The boss
18	The following is not an element of administration	A. Planning B. Organizing C. Controlling D. Taking initiatives
19	Arrangement of the data in a matrix form is most basic characteristic of	A. Descriptive statistics B. Linear programming C. Data analysis D. All of the above
20	The method of appraisal in which the rare is required to keep a record of notable instances of job success and failure for each employee during the ranking period is called	A. Job related method B. Notable instances method C. Employee ranking method D. Critical incidents method