

NAT II Management Science

Sr	Questions	Answers Choice
1	An informal leader usually has no basis for influence from	A. Coerces B. Position C. Knowledge D. Charisma
2	The functions of buying, selling & exchange are generally related to the activity of	A. Hawthorne B. Frank Gilbreth C. Elton Mayo and his associates D. Henri L. Gantt
3	The following is the best statement to set a goal	A. Increased the sales volume by 20% by October 9 B. Change the method of assembly by June 30 C. Reduce the scrap rate by 5% before the year end D. Do a better job next time
4	Theoretically speaking managerial planning should take place	A. Before doing work B. During work in progress C. After doing work D. All of the above
5	The net result of division of labor is that	A. It changes the authority-responsibility relationship B. Increases efficiency C. Causes every employee to have only one boss D. All of the above
6	The selection of most executive includes appraisals in	A. Personality B. Ability C. Social D. All of the above
7	While communicating, managers are known to spend more of their time in	A. Reading B. Writing C. Listening D. Speaking
8	A procedure in which supervisors enact some of their troublesome personnel situations is	A. Psychodrama B. Personal bond C. Career counseling D. Situation analysis
9	The most frequently used method under off-the-job training and development in order to convey specific areas of known-ledge is known as	A. Advance training courses B. Special training courses C. Specific learning programs D. Workshop training courses
10	MBO evaluates the performance of operating units and individuals in terms of	A. Personality B. Objective work goals C. Family background D. None of the above
11	Without following function of management the control function cannot be performed	A. Planning B. Organizing C. Staffing D. Directing
12	Shifting the emphasis from what the leader is to what leader does is consistent with	A. Trait approach B. Great-man approach C. Behaviour approach D. Transformational
13	A common means for determining performance is by means of	A. Set standards B. Reports C. Bench marking D. Key cases
14	The following activity is not usually the basic functions of a manager	A. Motivating B. Directing C. Decision making D. Recruiting

15	Before a week to the budget presentation in Parliament, a decision to restrict the distribution of sugar, rice etc. is an example of	A. Export policy B. Monetary policy C. Sales policy D. Finance policy
16	Negative motivational methods are based on threat or coercion and result in	A. Low morale B. High morale C. Neither high nor low morale D. None of the above
17	The probability of a new product's success is 0.6, with expected value of Rs. 21,600. What is projected savings?	A. Rs. 21,600 B. Rs. 21,960 C. Rs. 21,900 D. Rs. 21,690
18	In the process of communication attention is directed towards the	A. The supervisor B. The sender C. The receiver D. The boss
19	In the hierarchy of an organization the lowest management level is engaged in doing	A. Long-range planning B. Strategy making C. Policy making D. Operations control
20	The typical time horizon for long-rang plans for most of the organizations is	A. 6 months B. 1 year C. 5 years D. 10 years