

## NAT II Management Science

Sr	Questions	Answers Choice
1	The probability of a new product's success is 0.6, with expected value of Rs. 21,600. What is projected savings?	A. Rs. 21,600 B. Rs. 21,960 C. Rs. 21,900 D. Rs. 21,690
2	An accurate forecast is least likely to be dependent upon	A. Number of variables B. Predictability of variables C. Work-plan D. Time period
3	An informal leader usually has no basis for influence from	A. Coerces B. Position C. Knowledge D. Charisma
4	In the process of communication attention is directed towards the	A. The supervisor B. The sender C. The receiver D. The boss
5	Before presentation of all relevant information, the tendency that listeners may arrive at judgements is called	A. Filtering B. Pressure of time C. Premature evaluation D. Psychological distance
6	People in our society generally like the following system of control	A. Personal control     B. Self control     C. Centralized control     D. Not known
7	A bureaucratic leader is by nature	A. Rule centered B. Organization centered C. Religion centered D. Subordinates centered
8	One disadvantage of group participation in decision making is	A. Bad effect on morale     B. Organizational conflicts     C. Time required     D. De-motivation of the members
9	The following is the best statement to set a goal	A. Increased the sales volume by 20% by October 9 B. Change the method of assembly by June 30 C. Reduce the scrap rate by 5% before the year end D. Do a better job next time
10	Without following function of management the control function cannot be performed	A. Planning B. Organizing C. Staffing D. Directing
11	The results of the process of organizing are typically represented by means of an	A. Organization committee     B. Organization matrix     C. Organization manual     D. Organization chart
12	The assumptions that "a leader is leader" and his behaviour can not be analyzed is consistent with the following leadership approach	A. Trait B. Great-man C. Situational D. Transformational
13	As per suggestion of George Humans a leader needs	A. Integrity and courage     B. Absolute principles for managing people     C. A method for analyzing the social situation     D. Concepts that do not change over time or because of new conditions
14	The following in PERT is essentially the same as a milestone	A. Event B. Activity C. Slack time

		D. Critical path
15	Theoretically speaking managerial planning should take place	A. Before doing work B. During work in progress C. After doing work D. All of the above
16	The requirement of an Effective communication is	A. A receiver and encoding     B. Information and a sender     C. Information and understanding     D. A sender and decoding
17	Administrative management is a process of	A. Managing the activities of marketing and sales people B. Making rules and regulations regarding administration of the business. C. Coordinating and communicating in the organization with the responsibility for overall operations of the enterprise D. None of the above
18	The following is not a basic function of business organizations	A. Production B. Research C. Marketing D. Sales
19	A decision by a government to lease rather than purchase retail sales outlets is an example of	A. Export policy B. Monitory policy C. Sales policy D. Finance policy
20	The expectancy model of motivation does not include	A. Magnitude of the reward B. Effort to be expended C. Outcome probability D. Reward probability