

## NAT II Management Science Management

Sr	Questions	Answers Choice
1	The assumptions that "a leader is leader" and his behaviour can not be analyzed is consistent with the following leadership approach	A. Trait B. Great-man C. Situational D. Transformational
2	The following requirements are unlikely to be specified in a job specification	A. Experience B. Knowledge and skills C. Physical characteristics D. Expected Level of performance
3	Transactional analysis is not referred to the following ego states	A. Child B. Parent C. Adult D. Supervisors
4	To ensure proper maintenance of TV by the customers, a decision to promote the sale of service contracts with TV sales was taken. This is an example of	A. Imposed policy B. Originated policy C. Appealed policy D. All of the above
5	Under following market condition, sales forecast is particularly useful	A. The demand has been historically stable B. The demand has been historically unstable C. Both A and B D. None of the above
6	The majority of supervisory decision are	A. Risky B. Judgmental C. Dictatorial D. Successful
7	The objectives of most of the managers are	A. Single B. Double C. Multiple D. All of the above
8	Employee centered managers gave attention to the following components of their jobs	A. Human B. Impersonal C. Human and impersonal D. Human and technical
9	An employee of ABC Ltd. is not allowed to accept gifts from suppliers except for token gifts of purely nominal or advertising value. It is an example of a	A. Policy B. Procedure C. Rule D. Objective
10	As per suggestion of George Humans a leader needs	A. Integrity and courage B. Absolute principles for managing people C. A method for analyzing the social situation D. Concepts that do not change over time or because of new conditions
11	Control of a departmental budget by a finance staff is an example of	A. Self-control B. Personal control C. Centralized control D. None of the above
12	In the process of communication attention is directed towards the	A. The supervisor B. The sender C. The receiver D. The boss
13	Leadership implies the existence of the following	A. A Leader B. Community of interests between the two C. The Followers D. All of the above
14	A bureaucratic leader is by nature	A. Rule centered B. Organization centered C. Religion centered D. None of the above

		D. Subordinates centered
15	The linking process of managerial functions is an element of	A. Communicating B. Planning C. Reporting D. Controlling
16	Shifting the emphasis from what the leader is to what leader does is consistent with	A. Trait approach B. Great-man approach C. Behaviour approach D. Transformational
17	The following factor is not normally included as a primary motive	A. Thirst B. Hunger C. Love D. Sleep
18	According to Tannenbaum and schmidt the following is not a primary factor of leadership	A. External environment B. Manager C. Subordinates D. Situation
19	An informal leader usually has no basis for influence from	A. Coerces B. Position C. Knowledge D. Charisma
20	According to Keith Davis, an effective leader at the junior management position do not requires	A. Human skills B. Technical skills C. Specialist skills D. Conceptual skills