

Computer Science Ics Part 1 Chapter 9 Online Test

Sr	Questions	Answers Choice
1	What are innovaton and creativity essential for.	<p>A. <p>Progress</p></p> <p>B. <p>Limiting ideas</p></p> <p>C. <p>Follwign tadtions</p></p> <p>D. <p>Aoiding change</p></p>
2	What is an example of a sales tactic for ahome made snack business.	<p>A. <p>Offering free samples</p></p> <p>B. <p>Increasing prices</p></p> <p>C. <p>Limiting product variety</p></p> <p>D. <p>Reducing advrtising</p></p>
3	What does effective communication involve.	<p>A. <p>Speaking without listening</p></p> <p>B. <p>Clear seaking and acive listening</p></p> <p>C. <p>Using complex langaugage</p></p> <p>D. <p>Avoiding eye contract</p></p>
4	What is revenue.	<p>A. <p>Total costs of running a business</p></p> <p>B. <p>Total money earned from sales</p></p> <p>C. <p>Money savd for futur needs</p></p> <p>D. <p>Interest paid on loans</p></p>
5	A Team avoids iteration.What risk.	<p>A. <p>Faster resultls</p></p> <p>B. <p>Lower costs</p></p> <p>C. <p>Flawed product</p></p> <p>D. <p>Clar Feedbak</p></p>
6	What is the key tip for developing communication skills.	<p>A. <p>Speak less</p></p> <p>B. <p>Practice Regularly</p></p> <p>C. <p>Use complex vocabulary</p></p> <p>D. <p>Avoid eye context</p></p>
7	Waht is market segmentation.	<p>A. <p>Analyzing competitors</p></p> <p>B. <p>Breaking down a market into specific groups</p></p> <p>C. <p>Collecting qualitative data</p></p> <p>D. <p>Conducting surveys</p></p>
8	Who is the target mrket or traditional Pakistani clothing	<p>A. <p>Young professionals</p></p> <p>B. <p>Individuals preparing for Eid or Weddings</p></p> <p>C. <p>Tourists</p></p> <p>D. <p>Sports enthusiasts</p></p>
9	What does investmetn involve.	<p>A. <p>Spending money without expenctation</p></p> <p>B. <p>Allocating funds to generate future profit</p></p> <p>C. <p>Saing money for emergencies</p></p> <p>D. <p>Paying off loans</p></p>
10	A grocery store used inventory software to avoid stock outs. What type of soluiion is this.	<p>A. <p>Legal</p></p> <p>B. <p>Operational</p></p> <p>C. <p>Marketing</p></p> <p>D. <p>Financial</p></p>
11	How is iteration illustrated in cooking.	<p>A. <p>Strict recipe</p></p> <p>B. <p>Adjusting ingredients</p></p> <p>C. <p>No changes</p></p> <p>D. <p>First design only</p></p>
12	How can Google Drive assist in eamwork.	<p>A. <p>Limit access</p></p> <p>B. <p>Simultaneous editing</p></p> <p>C. <p>Financial projections</p></p> <p>D. <p>Marketing plans</p></p>
13	What cna a good pitch hel you achieve.	<p>A. <p>Increase competition</p></p> <p>B. <p>Turn your idea into reality</p></p> <p>C. <p>Limit customer feedback</p></p> <p>D. <p>Reduce marketing costs</p></p>

14	What is innovation.	A. <p>New inventions</p> B. <p>Improving existing methods</p> C. <p>Sticking to old practices</p> D. <p>Ignoring technology</p>
15	Why is testing prototypes important.	A. <p>Confirms readiness</p> B. <p>Eliminates development</p> C. <p>Provides improvement insights</p> D. <p>Focuses on finances</p>
16	'what is a unique selling point.	A. <p>A financial strategy</p> B. <p>A feature that differentiates your idea</p> C. <p>A marketing tactic</p> D. <p>A customer demographic</p>
17	What does iteration mean.	A. <p>No feedback</p> B. <p>Repeating for improvement</p> C. <p>No changes</p> D. <p>First design only</p>
18	Why is it important to know your audience when pitching	A. <p>to limit questions</p> B. <p>To tailor your message</p> C. <p>To focus on financials </p></p> D. <p>To simplify the pitch</p>
19	What are collaborative tools used for.	A. <p>Individual work</p> B. <p>Teamwork</p> C. <p>Financial analysis</p> D. <p>Marketing</p>
20	What is unique selling point.	A. <p>To understand why customers prefer a rival bakery. Which method is best.</p> B. <p>Survey</p> C. <p>Focus group</p> D. <p>Observation</p> E. <p>Guesswork</p>