

Computer Science Ics Part 1 Chapter 9 Online Test

Sr	Questions	Answers Choice
1	What is a loan.	A. Money saved for future use B. Borrowed money that must be repaid C. Total revenue earned D. A types of investment
2	What should the busniess Description cover.	A. Financial goals B. Products C. Marketing Stragegies D. Competitors
3	A business description states "Our chai dhaba uses traditonal recipies. What does this highlight.	A. Pricing B. Taxes C. Unique Value D. Competitors
4	What should you focus on when communicating.	A. Unnecessary details B. The main message C. Length of the speech D. Avoiding emotions
5	How can business solutions impact efficiency.	A. Increae costs B. Solve problems C. Limit inventory D. Reduce staff
6	A juce shop emphasizes affordability and local farmers . This is.	A. Unique, selling point B. Ignore trends C. Competitor copy D. Random detail
7	What cna a good pitch hel you achieve.	A. Increase competition B. Turn your idea into reality C. Limit customer feedback D. Reduce marketing costs
8	Why is takign risks important.	A. Gurarantees success B. Learn from failures C. Avoid new ides D. Complicates processes
9	Why is understandin customer needs important.	A. ht helps in reducing costs B. ht allows businesses to provide relevant products C. ht simplifics operations D. ht limits competition
10	A key componetn of effective marketing is	A. Storng brnad identity B. High pricing C. Reducing production costs D. Random advrtising
11	What is the firs stp in developing effective marketing strategies.	A. Creating a marketing plan B. Understanding your market C. Selecting promotional channels D. Analyzing competitors
12	What is the key tip for developing communication skills.	A. Speak less B. Practice Regularly C. Use complex vocabulary D. Avoid eye contect
13	How did community members in Pakistan show collaboration.	A. Working alone B. Adjusting plans during clean ups C. Ignoring needs D. Competing with each other
		A. To reduce costs

14	Why are financial concepts imporatn for business.	B. 10 make better decisions and grow C. To limit competition D. To simplify operations
15	What is the purpose of Market Analysis.	A. Outline goals B. Research customers C. Describe products D. Summarize business
16	The primary goal of enterpreneurship is.	A. To crete new technolgoies B. To solve problems and create value C. To manage finance D. To complete with large corportions
17	What does effective communication involve.	A. Speaking without listening B. Clear seaking and acive listening C. Using complex langaugage D. Avoiding eye contract
18	What might a bakery's monthly budget include.	A. Only rent B. Rent, ingredients, salaries, utilities C. Only salaries D. Only utilities
19	What is a current trend in Pakistan's e-commerce sector.	A. Decreasing online shopping B. Rapid growth in online shopping C. Limitd product variety D. Decreased internet usage.
20	What is collaboration.	A. Working alone B. Working together C. Competing D. Sharing resources