

Computer Science Ics Part 1 Chapter 9 Online Test

Sr	Questions	Answers Choice
1	A survey shows 70% of customers buy pastries on weekend. What strategy should follow.	<p>A. <p>Close weekdays</p> B. <p>Weekend promotions</p> C. <p>Raise prices</p> D. <p>Ignore data</p></p>
2	Why are collaboration and iteration important.	<p>A. <p>Limit creativity</p> B. <p>Improve results</p> C. <p>Complicate processes</p> D. <p>Focus on individuals</p></p>
3	What is the goal of the Define stage.	<p>A. <p>Brainstorm solutions</p> B. <p>Create a prototype</p> C. <p>Articulate the problem</p> D. <p>Gather feedback</p></p>
4	What is an example of a sales tactic for a homemade snack business.	<p>A. <p>Offering free samples</p> B. <p>Increasing prices</p> C. <p>Limiting product variety</p> D. <p>Reducing advertising</p></p>
5	Why are communication and storytelling skills important.	<p>A. <p>To avoid speaking</p> B. <p>To express ideas and connect with others</p> C. <p>To limit interactions</p> D. <p>To simplify writing</p></p>
6	What is a budget.	<p>A. <p>A plan for managing expenses</p> B. <p>Total revenue earned</p> C. <p>A type of investment</p> D. <p>A loan agreement</p></p>
7	What are collaborative tools used for.	<p>A. <p>Individual work</p> B. <p>Teamwork</p> C. <p>Financial analysis</p> D. <p>Marketing</p></p>
8	Why is taking risks important.	<p>A. <p>Guarantees success</p> B. <p>Learn from failures</p> C. <p>Avoid new ideas</p> D. <p>Complicates processes</p></p>
9	What is a loan.	<p>A. <p>Money saved for future use</p> B. <p>Borrowed money that must be repaid</p> C. <p>Total revenue earned</p> D. <p>A types of investment</p></p>
10	The purpose of collecting market insights is.	<p>A. <p>To set product prices</p> B. <p>To understand customer needs and market trends</p> C. <p>To calculate taxes</p> D. <p>To manage inventory</p></p>
11	A bakery uses historical sales data to predict Ramadan demand. This is	<p>A. <p>Qualitative research</p> B. <p>Random guessing</p> C. <p>Ignoring feedback</p> D. <p>Predictive analysis</p></p>
12	How can Google Drive assist in teamwork.	<p>A. <p>Limit access</p> B. <p>Simultaneous editing</p> C. <p>Financial projections</p> D. <p>Marketing plans</p></p>
13	What is revenue.	<p>A. <p>Total costs of running a business</p> B. <p>Total money earned from sales</p> C. <p>Money saved for future needs</p> D. <p>Interest paid on loans</p></p>
		<p>A. <p>Encourages brainstorming</p> B. <p>Limit creativity</p></p>

14	How does the ideate stage enhance creativity	<p>B. <p>Limits ideas</p></p> <p>C. <p>Focuses on feedback</p></p> <p>D. <p>Create plans</p></p>
15	What is a current trend in Pakistan's e-commerce sector.	<p>A. <p>Decreasing online shopping</p></p> <p>B. <p>Rapid growth in online shopping</p></p> <p>C. <p>Limitd product variety</p></p> <p>D. <p>Decreased internet usage.</p></p>
16	'what is a unique selling point.	<p>A. <p>A fiancial strategy</p></p> <p>B. <p>A feature that differnetiates your idea</p></p> <p>C. <p>A marketing tactic</p></p> <p>D. <p>A customer demographic</p></p>
17	Innovation in business focus.	<p>A. <p>Inveting new technologies</p></p> <p>B. <p>Improving existing products and processes</p></p> <p>C. <p>Reducing operational costs</p></p> <p>D. <p>Increasing production spped</p></p>
18	What role does prototyping play	<p>A. <p>Finalizes the product</p></p> <p>B. <p>Prelaces testing</p></p> <p>C. <p>Focuses on marketing</p></p> <p>D. <p>Visualizes ideas quickly</p></p>
19	What does iteration mean.	<p>A. <p>No feedback</p></p> <p>B. <p>Repeatigng for improvement</p></p> <p>C. <p>ONE tiem task</p></p> <p>D. <p>Ignoring suggestions</p></p>
20	How do customer surveys father information.	<p>A. <p>Through in depth interviews</p></p> <p>B. <p>By collecting demographic data</p></p> <p>C. <p>By asking a series of questions</p></p> <p>D. <p>Through market analysis</p></p>