

CSS General Abilities Chapter 4 Online Entry Test

Sr	Questions	Answers Choice
1	<p>Forty years after African colonies began emerging as nations, modern loyalties still often go first to the tribe. From Angola to Ethiopia, ethnic hatred has forced hundreds of thousands of people to flee their homes, making Africa the continent with the world's largest number of refugees.</p> <p>Which of the following statements best summarizes the above ?</p>	<p>A. Africa is best characterized ethnic fractionalization.</p> <p>B. Angola and Ethiopia have the worst record of inter ethnic strife in Africa.</p> <p>C. Continued warfare has made Africa a nation of refugees.</p> <p>D. Africa is best characterized as a federation of many states.</p> <p>E. Africa is best characterized as a continent without loyalties.</p>
2	<p>In August 1980, according to a new your. Times/CBS news poll, 36 percent of the voters called themselves Republicans or said they were independents leaning toward being Republicans. In November 1984, the Republican figure rose to 47 percent. But in the latest Times/CBS survey, the Republicans were down to 38 percent. Therefore, the Democrats are likely to win the next election.</p> <p>Which of the following, if true, would most seriously weaken the above conclusion ?</p>	<p>A. Republicans were a minority in 1984, but a Republican president was elected.</p> <p>B. People tend to switch their votes at the last minute.</p> <p>C. People vote for the best candidate, not for a political party.</p> <p>D. No one can predict how people will vote.</p> <p>E. It has been shown that 85 percent of Republicans vote in an election, compared to 50 percent of the Democrats.</p>
3	<p>Every town with a pool hall has its share of unsavory characters. This is because the pool hall attracts gamblers and all gamblers are unsavory.</p> <p>Which of the following, if true, cannot be inferred from the above ?</p>	<p>A. All gamblers are unsavory.</p> <p>B. All pol halls attract gamblers.</p> <p>C. Every town has unsavory characters.</p> <p>D. All gamblers are attracted by pool halls.</p> <p>E. An explanation of what attracts gamblers.</p>
4	<p>A local garbage disposal company increased its profitability even though it reduced its prices in order to attract new customers. This was made possible through the use of automated trucks, thereby reducing the number of workers needed per truck. The company also switched from a concentration on household hauling to a concentration on commercial hauling. As a result of its experience, company management planned to replace all their old trucks and increase the overall size of the truck fleet, doubling hauling capacity.</p> <p>The company's plan as outlined above, takes into consideration each of the following except:</p>	<p>A. Commercial clients have more potential than household customers.</p> <p>B. The demand for garbage removal services is sensitive to price.</p> <p>C. Demand for garbage removal services would increase in the future.</p> <p>D. Doubling of capacity would not enecessitate; a substantial increase in the work force.</p> <p>E. Doubling of capacity would not cause bottlenecks, leading to a decrease in productivity.</p>
5	<p>Ever since I arrived at the college last week, I've been shocked by the poor behavior of students and the unfriendly attitude of the towns-people, but the professors are very erudite and genuinely helpful. Still, I wonder if i should have come here in the first place.</p> <p>Which of the following, if true, would weaken the above conclusion ?</p>	<p>A. Professors are not always helpful to students.</p> <p>B. The college numbers over 50,000 students.</p> <p>C. The college is far from the student's home.</p> <p>D. Not all professors have doctorates.</p> <p>E. The narrator was unsure of staying at the college.</p>
6	<p>Inflation rose by 5.1 % over the second quarter, up form 4.1 % during the first quarter of the year and higher than the 3.3% record during the same time last year. However, the higher price index did not seem to alarm Wall street, as stock prices remained steady.</p> <p>Which of the following, if true, could explain the reaction of Wall Street ?</p>	<p>A. Stock prices were steady because of a fear that inflation would continue.</p> <p>B. The President announced that he was concerned about rising inflation.</p> <p>C. Economists warned that inflation would persist.</p> <p>D. Much of the quarterly increase in the price level was due to a summer droughts effect on food prices.</p>
7	<p>During 1999, advertising expenditures on canned food products increased by 20 percent, while canned food consumption rose by 25 percent.</p> <p>Each of the following, if true, could help explain the increase in food consumption except:</p>	<p>A. Advertising effectiveness increased.</p> <p>B. Canned food prices decreased relative to substitutes.</p> <p>C. Canned food products were available in more stores.</p>

		<p>D. Can opener production doubled.</p> <p>E. Per-capita consumption of frozen foods declined.</p>
8	Opponents of the new legislation could defend themselves against the author's strategy by arguing that:	<p>A. the fact that past trade legislation improved the trade balance does not mean that the present bill will do the same.</p> <p>B. economists are not always right.</p> <p>C. the united states had a trade deficit both in the 1930s and at the time of the new bill.</p> <p>D. the new law is not as strong as the 1930s bill.</p> <p>E. America's trading partners have also passed similar legislation.</p>
9	<p>Contrary to charges made by opponents of the new trade bill, the bill's provisions for taking action against foreign countries that place barriers against American exports, is justified. Opponents should take note that restrictive trade legislation in the 1930s succeeded in improving the U.S. trade balance even though economists were against it.</p> <p>The author's method of rebutting opponents of the new trade bill is to</p>	<p>A. attack the patriotism of its opponents.</p> <p>B. attack the opponents characters rather than their claims.</p> <p>C. imply an analogy between the new trade bill and previous trade legislation.</p> <p>D. suggest that economists were against both pieces, of legislation.</p> <p>E. imply that previous legislation also permitted retaliatory action against foreign countries.</p>
10	<p>The burning of coal, oil, and other combustible energy sources produces carbon dioxide, a natural constituent of the atmosphere. Elevated levels of carbon dioxide are thought to be responsible for half the greenhouse effect. Enough carbon dioxide has been sent into the atmosphere already to cause a significant temperature increase. Growth in industrial production must be slowed, or production processes must be changed.</p> <p>Which of the following, if true, would tend to weaken the strength of the above conclusion ?</p>	<p>A. Many areas of the world are cold anyway, so a small rise in temperature would be welcome.</p> <p>B. Carbon dioxide is bad for the health.</p> <p>C. Most carbon dioxide is emitted by automobiles.</p> <p>D. Industry is switching over to synthetic liquid fuel extracted from coal.</p> <p>E. A shift to other energy sources would be too costly.</p>
11	The movement to ownership by unions is the latest step in the progression from management ownership to employee ownership. Employee ownership can save depressed and losing companies. All the following statements, if true, provide support for the claim above except:	<p>A. Employee-owned companies generally have higher productivity.</p> <p>B. Employee participation in management raises morale.</p> <p>C. Employee union ownership drives up salaries and wages.</p> <p>D. Employee union ownership enables workers to share in the profits.</p> <p>E. Employee union ownership makes it easier to layoff redundant workers.</p>
12	<p>Buy Plenty, a supermarket chain, had successfully implemented an in store promotional campaign based on video messages dashed on a large screen. The purpose of the campaign was to motivate customers to purchase products which they had not planned to buy before they entered to store. The sales manager of Build-It Inc., a chain of do-it-yourself hardware stores, saw the campaign and plans to introduce it in Build-It locations.</p> <p>The sales manager's plan assumes that</p>	<p>A. supermarket and hardware products are the same</p> <p>B. products cannot be sold successfully without a video sales campaign</p> <p>C. Supermarket chains do not sell hardware products</p> <p>D. consumer decision making to buy products does not differ substantially when it comes to both supermarket and hardware products</p> <p>E. in-store campaigns are more effective than out-of-store advertising and sales promotion</p>
13	<p>Ira is taller than Sam.</p> <p>Elliot is taller than Harold.</p> <p>Harold is shorter than Gene.</p> <p>Sam and Gene are of the same height.</p> <p>If the above is true, which of the following conditions, must also be true?</p>	<p>A. Elliot is taller than Gene</p> <p>B. Elliot is taller than Ira</p> <p>C. Sam is shorter than Elliot</p> <p>D. Ira is taller than Harold</p> <p>E. Sam is shorter than Harold</p>
14	<p>During the incumbent president's term of office he succeeded in limiting annual increases in the defense budget by an average of 5 percent. His predecessors experienced annual increases of 8 percent. Therefore, the incumbent president should be given credit for the downturn in defense outlays.</p> <p>Which of the following statements, if true would most seriously weaken the above conclusion ?</p>	<p>A. Some generals have claimed that the country's defense has weakened in the past year.</p> <p>B. More soldiers were drafted during the former president's term of office.</p> <p>C. The incumbent president advocates peaceful resolution of international disputes.</p> <p>D. The average annual inflation rate during the incumbent president's term was 4 percent, while during his predecessor's term it was 10 percent</p>

E. A disarmament treaty with a major adversary was signed by the incumbent president.

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Typically, the entrepreneur is seen as an individual who owns and operates a small business. But, simply to own and operate a small business-or even a big business-does not make someone an entrepreneur. If this person is a true entrepreneur, then new products are being created, new ways of providing services are being implemented.
Which of the following conclusions can best be drawn from the above passage?

- A. An owner of large business may be an entrepreneur.
- B. Someone who develops an enterprise may be considered an entrepreneur.
- C. Entrepreneurs do not own and operate small businesses.
- D. Entrepreneurs are the main actors in economic growth
- E. Entrepreneurs are inventors.

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In winning its bitter, protracted battle to acquire Blue Industries, Inc., Belle industries has fulfilled its goal to lessen its reliance on tobacco holdings, while the \$5.2 billion deal may spur more takeover activity in the insurance industry, analysts said.
Which of the following can be inferred from the passage?

- A. Blue Industries is in the tobacco industry.
- B. Belle industries is in the insurance business.
- C. Blue Industries is in the insurance business.
- D. More divestment takes place in the tobacco industry than in the insurance industry.
- E. More divestment takes place in the insurance industry than in the tobacco industry.