

NAT II Management Science

Sr	Questions	Answers Choice
1	The concept of Scientific Management became popular after World War II is now	A. Very commonly used B. Used rarely C. In fairly common usage D. None of the above
2	The discipline of management is	A. An art B. A science C. Both A and B D. Neither an art nor a science
3	Real wages can best be expressed as	A. Take home salary after all deductions B. Wages divided by a cost of living of consumer price index C. Gross earning minus taxes D. None of the above
4	Transactional analysis is not referred to the following ego states	A. Child B. Parent C. Adult D. Supervisors
5	A first-line supervisor, in comparison to top level manager have to spend more time in	A. Policy makingB. Direction of subordinatesC. Public relationsD. Long-range planning
6	The following level of management is more concerned with planning and organizing	A. First level B. Top C. Middle D. Only A & B
7	The linking process of managerial functions is an element of	A. Communicating B. Planning C. Reporting D. Controlling
8	Staffing function in an enterprise is required to be done	A. Only in going enterprises B. Only in new enterprises C. Both A & D. None of them
9	The tendency of making accurate diagnosis is dependent upon	A. Identifying major obstacles B. A definition of organizational objectives C. Definition of objectives and identification of obstacles D. None of the above
10	The main purpose of strategic planning is to	A. Provides major objectivesB. Deal with the governmentC. Determine operational goalsD. Establish intermediate strategies
11	Production planning and Control department is basically responsible for	A. Marinating optimum level of inventory B. Formulating production policy C. Scheduling output to fulfill sales needs D. None of the above
12	The following is not an element of administration	A. Planning B. Organizing C. Controlling D. Taking initiatives
13	A first-line supervisor, in comparison to top level manager will spend more time in doing	A. Policy making B. Public relations C. Strategic planning D. Directing subordinates
14	A successful communication involves the occurrence of	A. No change B. A desired change C. An undesired change

		D. All of the above
15	The policy and actions of a government will afect	A. Business strategy of an organization B. Economic conditions of the country C. Legal framework within which companies operate D. All of the above
16	Administrative management is a process of	A. Managing the activities of marketing and sales people B. Making rules and regulations regarding administration of the business. C. Coordinating and communicating in the organization with the responsibility for overall operations of the enterprise D. None of the above
17	The following is not a basic function of business organizations	A. Production B. Research C. Marketing D. Sales
18	Technical forecasting includes	A. Demand forecastingB. Sales forecastingC. Exploratory forecastingD. Cash forecasting
19	Under following market condition, sales forecast is particularly useful	A. The demand has been historically stable B. The demand has been historically unstable C. Both A and B D. None of the above
20	The primary components of organizations does not include	A. People B. Activities C. Company history D. Objectives and results