

Computer Science Ics Part 1 Chapter 9 Online Test

Sr	Questions	Answers Choice
1	Why is pitchign important for entrepreneurs.	<p>A. <p>It helps in product development</p></p> <p>B. <p>It secures support and funding</p></p> <p>C. <p>It focuses on maket analysis</p></p> <p>D. <p>It limits competition</p></p>
2	What does qualitative research focus on	<p>A. <p>Numeraical data</p></p> <p>B. <p>Custoemr motivations and optinions</p></p> <p>C. <p>Market trends</p></p> <p>D. <p>Competitor pricing</p></p>
3	Why is it important to know your audience when pitching	<p>A. <p>to limit questions</p></p> <p>B. <p>To tailor your message</p></p> <p>C. <p>To focus on financials&nbsp;</p></p> <p>D. <p>To simplify the pitch</p></p>
4	What is business pitch	<p>A. <p>A financial report</p></p> <p>B. <p>A persuasive presentation of a business idea</p></p> <p>C. <p>a mrketing strategy</p></p> <p>D. <p>A legal document</p></p>
5	What should you focus on when communicating.	<p>A. <p>Unnecessary details</p></p> <p>B. <p>The main message</p></p> <p>C. <p>Length of the speech</p></p> <p>D. <p>Avoiding emotions</p></p>
6	Who is the target mrket or traditional Pakistani clothing	<p>A. <p>Young professionals</p></p> <p>B. <p>Individuals preparing for Eid or Weddings</p></p> <p>C. <p>Tourists</p></p> <p>D. <p>Sports enthusiasts</p></p>
7	Why is it importantto know your audience	<p>A. <p>To ignore thier feedback</p></p> <p>B. <p>To tailor your message appropriately</p></p> <p>C. <p>to use technicla language</p></p> <p>D. <p>To limit engagement</p></p>
8	How do digital tools assist in creating a business plan.	<p>A. <p>Replace the plan</p></p> <p>B. <p>Provide templates</p></p> <p>C. <p>Limit collaboration</p></p> <p>D. <p>Focus on finance</p></p>
9	A bakery owner wants to redesign packaging . Whcich stage involves obeerging customer reactions to current design.	<p>A. <p>Empathize</p></p> <p>B. <p>Prototype</p></p> <p>C. <p>Ideate</p></p> <p>D. <p>Define</p></p>
10	A collaborateive storytelling activity builds.	<p>A. <p>Blame</p></p> <p>B. <p>Teamwork</p></p> <p>C. <p>Isolation</p></p> <p>D. <p>Silence</p></p>
11	The primary goal of enterpreneurship is.	<p>A. <p>To crete new technolgoies</p></p> <p>B. <p>To solve problems and create value</p></p> <p>C. <p>To manage finance</p></p> <p>D. <p>To complete with large corpotions</p></p>
12	How does enteprenturhip contibute to problem solving.	<p>A. <p>A voiding risks</p></p> <p>B. <p>Providing innovative solutions</p></p> <p>C. <p>Following practices</p></p> <p>D. <p>Focusing on profits</p></p>
13	A grocery store used inventory software to avoid stock outs. What type of soluion is this.	<p>A. <p>Legal</p></p> <p>B. <p>Operational</p></p> <p>C. <p>Marketing</p></p>

		D. <p>Financial</p>
14	How can effective online marketing benefit businesses in Pakistan.	A. <p>It limits audience reach</p> B. <p>It reduces marketing costs</p> C. <p>It allows access to a wider audiences</p> D. <p>It simplifies product development</p>
15	Why is taking risks important.	A. <p>Guarantees success</p> B. <p>Learn from failures</p> C. <p>Avoid new ideas</p> D. <p>Complicates processes</p>
16	The collaboration reduces.	A. <p>Creativity</p> B. <p>Worked load</p> C. <p>Feed back</p> D. <p>Copying</p>
17	What does effective communication involve.	A. <p>Speaking without listening</p> B. <p>Clear seeking and active listening</p> C. <p>Using complex language</p> D. <p>Avoiding eye contact</p>
18	How can you foster innovation.	A. <p>Be indifferent</p> B. <p>Be curious</p> C. <p>Avoid risks</p> D. <p>Stick to familiar ideas</p>
19	What is a budget.	A. <p>A plan for managing expenses</p> B. <p>Total revenue earned</p> C. <p>A type of investment</p> D. <p>A loan agreement</p>
20	How does Design Thinking enhance solutions.	A. <p>Focuses on profits</p> B. <p>Aligns with user needs</p> C. <p>Minimizes feedback</p> D. <p>Streamlines processes</p>